

**CONTACT**

Scott Cutshall  
Vice President, Marketing  
+1.818.441.0100  
[scutshall@twcaviation.com](mailto:scutshall@twcaviation.com)

**FOR IMMEDIATE RELEASE**

## TWC Aviation Offers Complimentary Post-Sale Management Services to Aircraft Buyers

**SAN JOSE, California (October 30, 2012)** — TWC Aviation announced today that it will provide six months of post-sale management services at no charge for clients who acquire an aircraft through TWC. In addition, this offer benefits all TWC brokerage clients, whether they are buying or selling an aircraft. Advantages for buyers include expert support from purchase through entry-into-service. For sellers, the offer effectively differentiates their aircraft with a compelling incentive to prospective purchasers.

**Benefits to Aircraft Buyers**

During the first months of ownership, buyers have a wide range of entry-into-service responsibilities, ranging from warranty transfers to crew recruitment and training. TWC will handle these essential post-sale tasks for six months without charge. This significantly reduces the buyer's startup costs, with additional savings through TWC's fleet purchasing power.

**Benefits to Aircraft Sellers**

In today's crowded market, differentiation is critical to capture the attention of qualified buyers. TWC's complimentary post-sale management services set the aircraft apart, increasing its value to the buyer without adding to the price.

"This offer is another example of how TWC innovations add value to traditional services," said Scott Cutshall, Vice President of Marketing at TWC Aviation. "This new complimentary post-sale management program for aircraft buyers and sellers is our latest innovation, joining the Guaranteed Charter Revenue solutions and Debonair Jet Card announced earlier this year. We will continue to pioneer unique solutions to meet the needs of our customers."

For details about TWC Aviation's post-sale management services offer call +1 (818) 441-0100.

**About TWC Aviation, Inc.**

TWC Aviation provides aircraft management, brokerage, jet charter, and jet card services to clients worldwide. TWC Aviation manages a diverse fleet of more than 50 business aircraft throughout the U.S. and abroad, with offices in San Jose, Los Angeles, and New York. The company's fleet includes jets from Bombardier, Dassault, Cessna, Embraer, Gulfstream, Boeing Business Jets, and Hawker Beechcraft. TWC Aviation is audited by independent safety organizations: IS-BAO, Wyvern, and ARGUS. Aircraft operate under FAA Air Carrier Certificate BZUA138N. TWC also maintains an FAR Part 145 Repair Station certification. More information is online at [www.twcaviation.com](http://www.twcaviation.com).